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Solution Matrix Business Case

Our primary objectives are to help clients meet decision support and planning needs through high quality business case analysis and to help them establish business case skills and

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resources in their own organizations.
Solution Matrix Ltd was founded in
Boston, in 1994, by Marty Schmidt. For
Marty's biography, see About the Author.
Contents

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case needs an explicit subject statement, describing what the case is about. The statement is critically important because it helps define or shape almost everything else in the case.

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The matrix shows a score against the

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specified assessment criteria for each solution and the total score. The technology option that scored the highest forms the basis of the recommendation and implementation plan. Here's an example of a decision matrix where Option 3 scored the highest.

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How to Use Solution Assessment Criteria in a Business Case

Solution Matrix Inc. (SMI) is a Virginia based orthopedic manufacturing company. Veteran operated, SMI provides Cold Therapy Gel Bags and Compression Bandage Wraps of the highest quality to the orthopedic community.

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For instance, if the business case and proposed solution makes use of technology, make sure to explain how the technology is used and define the terms used in a glossary. Since most problems have multiple solutions an

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option appraisal is often needed. This will explore the potential solutions and recommend the best option.

**How to Write a Business Case -
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Solving Useful Problems: A Matrix Travis
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business' core competencies, industry, and values. The ability to identify problems...

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A BRD largely business case solution matrix focusses on answering 'exactly what is the business solution' versus

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'how to attain the business solution' and therefore it's generally centered round the business necessities.

Business Case Solution Matrix - Case Solution, Analysis ...

Company (referred to as either "the Company", "We", "Us" or "Our" in this Agreement) refers to Solution Matrix Ltd,

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Boston, MA 02115. Affiliate means an entity that controls, is controlled by or is under common control with a party, where "control" means ownership of 50% or more of the shares, equity interest or other securities entitled to vote for election of directors or other managing authority.

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and expertise that Solution Matrix Ltd. delivers to companies and organizations like IBM, Ericsson, SAP, Microsoft, NASA, NSA, the US Department of Defense, and the Federal Government of Canada.

The Business Case Guide: Schmidt, Marty J.: 9781929500017 ...

A business case (also known as a

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business need) defines a problem or opportunity, measures the effect of a project that solves a problem or exploits an opportunity, and clarifies the costs and benefits of a proposed plan. You need a business case when you have to justify a resource or expenditure on a project. Through a well-considered business plan, stakeholders and

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investors can determine ...

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The experience with Digital, developing a consulting practice focusing on business case analysis inspired him to form his own company, Solution Matrix Limited, in 1994. He holds the MBA

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degree from Babson College and the
PhD from Purdue University.

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